

**We identify,
develop, manage
real estate and
investments.**

Leading investment manager for real estate

HIH



Kaiserstraße, Mönchengladbach

„We offer individual investment solutions – with forward-looking view in the interests of our clients.“

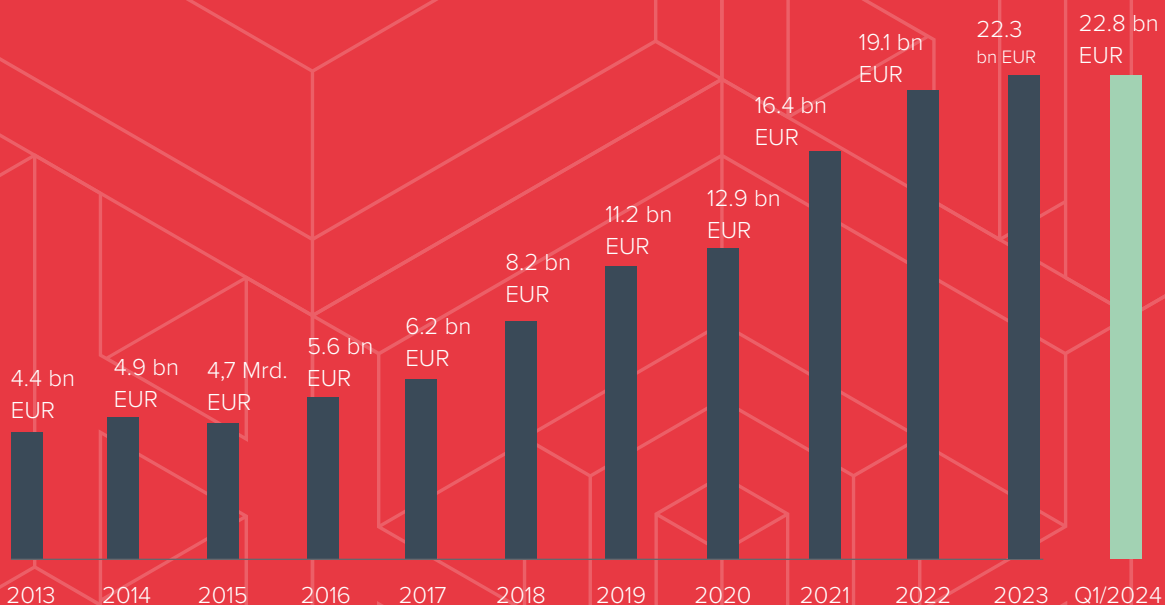
Alexander Eggert | Managing Director

We are continuing our growth course.

Consistent increase in assets under anagement

HHI Invest Real Estate has continued its growth path for years. Assets under management (AuM) amount currently to EUR 22.8 billion. The portfolio of the HHI Real Estate comprises 97 funds. The average total return across all funds is around 8 per cent.

Annual performance of assets under management (in EUR billion)



We offer individual investment solutions

Market-oriented and tailored to the requirements of the investor

Strategy funds

- Research- & market-based strategy development
- Risk-diversified property investment fund solutions with defined investment strategies
- Focus by country, region and sector; various risk categories
- Pooled, individual and club funds

Individual solutions

- Fund solutions tailored to the investment profile of an individual investor and development of an individual investment strategy
- Placement and consolidation strategies
- Fully-integrated management of properties and portfolios
- Individual funds and mandates

Club deals & private placement

- Acquisition of specific investment properties and portfolios
- Implementation of investments for a small pool of investors (club deal) or single investor (private placement)

Multi manager business

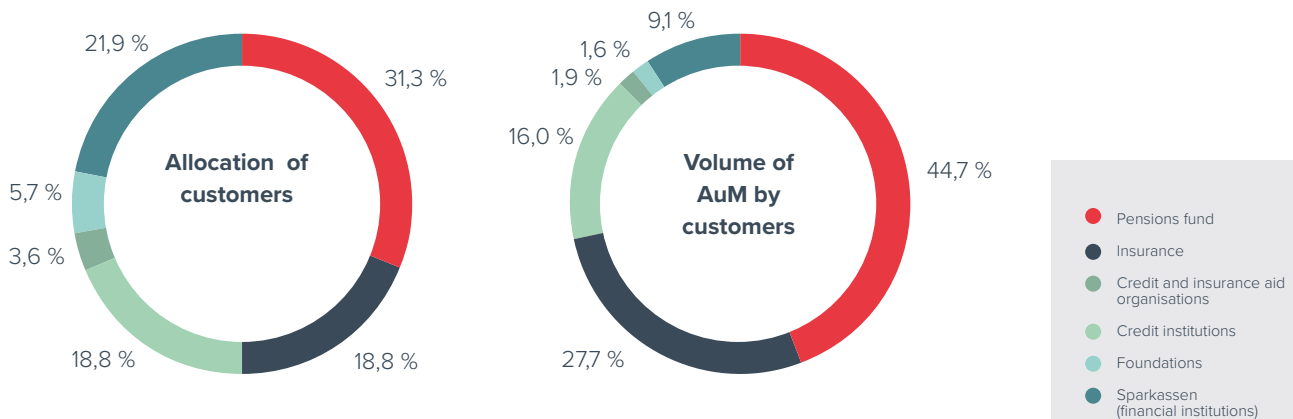
- Active management of indirect property investments and umbrella funds
- Manager & product selection
- Evaluation and selection of investments
- Tailored, risk-diversified investment strategies for individual investors and pools of investors



We know the individual needs of our investors

HIH Invest Real Estate maintains business relationships, some of which have existed for 20 years. Due to our many years of experience, we know the individual needs of investor groups. Around 280 institutional clients entrust their assets to HIH Invest Real Estate – for the purchase of real estate and their contribution to the respective investment solution.

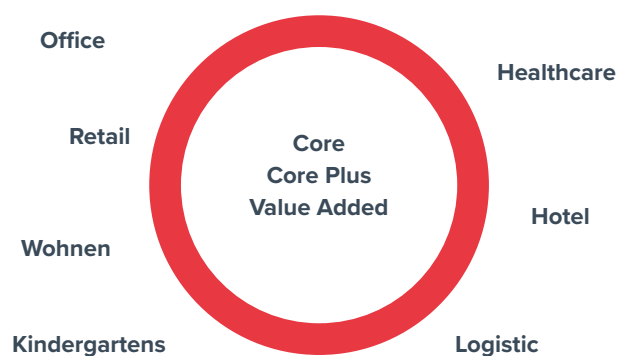
Allocation of customers by AuM and number (in %)



We understand the art of trading.

European expertise in all key property categories

We develop individual, customised property investment solutions in all key sectors, in-demand risk classes, regions and countries.



Your Partner in Germany & across Europe

Real estate investments for institutional investors

HIH Invest Real Estate is one of the leading investment managers for real estate in Germany and Europe. We adopt a future-oriented approach to identify, developing and managing properties in the interests of our clients. Decades of experience, proximity to the real estate markets and a tight-knit network allow us to identify real estate opportunities and quickly implement them in the right phase of the market. HIH Invest Real Estate is represented at eight locations through out Europe and we currently manage assets with a volume in excess of EUR 22.3 billion across 102 funds.

1st address for real estate investment solutions

22.8 billion EUR of assets under management

14 investment markets

> 20 year of experience

97 funds

> 280 investors

495 properties



Our expertise

At a glance

Fund and portfolio management – long-standing expertise and high performance

- Active management: Comprehensive, active management of property portfolios, funds
- Performance-oriented: Implementation of investment strategies; constant focus on current market developments
- Key account management: Fund managers identify and manage all key value drivers and disciplines
- In excess of 20 years of experience: Successful management and administration on behalf in excess of 280 investors
- Risk management: Independent, comprehensive risk management guarantees high-quality fund management performance

In-depth research – independent and pioneering

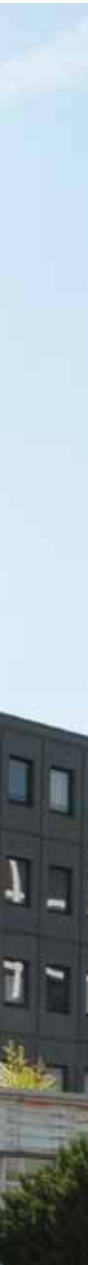
- Setting the pace for strategies: Well-founded strategy development by proven in-house experts
- Constant focus on property markets: Identifying and assessing trends in a dynamic market environment
- Quality assurance through investment validation: Independent research opinion as a fundamental part of the investment process

International transaction management – experts in sourcing and implementation

- Implementation experts: > EUR 1.5 billion transaction volumes every year across Europe
- Strong local & regional network: German and international branches
- High market penetration: Extensive track record as trusted acquisition partner

Asset Management – active and value-oriented for your property

- Individual strategies: Experienced asset managers actively implement individual property strategies
- Focus on value enhancement: Enhancing property values through the holding period to exit
- Sustainable yield optimisation: With active property portfolio management



Partner for institutional investors – tailor-made solutions

- Custom-fit solutions: Investment funds and investment products are optimally aligned to the individual investor's economic and regulatory requirements
- Placement and consolidation: Our key strengths in the fields of direct and indirect property investments
- From full-service to individual services: Our service portfolio is flexibly adapted to the needs of the investor and their individual mandate

Investment services – extensive portfolio of services for property funds

- Reporting: High quality, up-to-date information for investors in full compliance with all regulations and standards
- Structuring and administration: Tax, fiscal, legal and regulatory structuring expertise and best-in-class fund administration
- Treasury: Management of all property financing aspects over the entire holding period



„We are dedicated to properties.“

Felix Meyen | Managing Director

Pick-Up, Krefelder Straße, Aachen

HIH Group at a glance

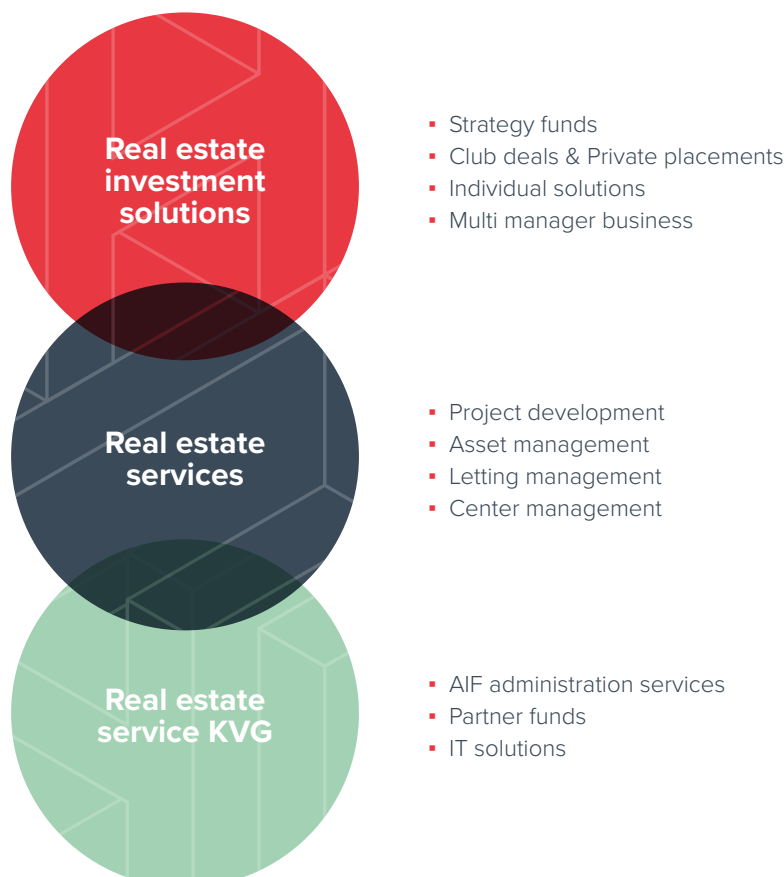
The real estate and investment manager in Germany and Europe

HIH Group is the leading provider of all-in-one real estate investment management in Germany.

Our service range covers the entire life cycle of commercial real estate and extends from project development and the structuring of real estate investments through to asset and property management. We distinguish ourselves through customised investment solutions and efficient fund management. Our clients benefit from the extensive service range of the individual companies, quick decision-making and close cooperation within the HIH Group.

With around EUR 73.4 billion in assets under management and 884 employees at eleven locations, we find, develop and manage commercial real estate throughout Europe.

One stronge group. Many experienced experts.





Heegbarg, Hamburg

„We are your partner for individual real estate investment solutions in Germany and Europe.“

Your contacts



Carsten Demmler
Managing Director
HIH Invest Real Estate
T +49 40 3282-3644
E cdemmler@hih.de



Alexander Eggert
Managing Director
HIH Invest Real Estate
T +49 40 3282-3371
E aeggert@hih.de



Felix Meyen
Managing Director
HIH Invest Real Estate
T +49 40 3282-3135
E fmeyen@hih.de

Legal Notive

This presentation is used for advertising purposes and does not contain any recommendation for action and does not constitute any financial analysis, investment advice or offer to enter into a contract. For further information on risks and opportunities and key aspects of the services and products offered by HIH Invest Real Estate (HIH Invest), please refer to related information such as contractual documents or annual reports. The content of this presentation is based on public information as well as information made specifically available to HIH Invest by third parties. All statements, opinions and evaluations contained in this presentation are based on current, and, in part subjective opinions and evaluations cannot be considered constant, unchanging or absolute. HIH Invest and its subsidiary companies, institutions, management bodies, employees or others acting in the name of HIH Invest cannot be held responsible or assume any liability for the completeness, correctness and usability of statements, opinions and evaluations in this presentation. This document and all information contained therein is to be treated as confidential and must not be passed on to others without the express written consent of HIH Invest.

2024



HIH Invest Real Estate GmbH
Ericusspitze 1 | 20457 Hamburg
Further information at: www.hih-invest.de/en